

Sales Newsletter

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Archived Newsletters – All previous *Sales Newsletters* have been added to the archive at <http://www.lesterelectrical.com/news/archives.htm>

NEW SCR CHARGER LINE



In response to high lamination surcharges on grain-oriented steel used in ferroresonant chargers, Lester Electrical has completed a fast-track charger development program on a new line of SCR chargers. These new chargers are not subject to the lamination surcharges and offer users a new choice to meet their charging needs.

Currently there are 5 domestic chargers that make up this product family, with the plan for an additional 2 export models. The available models are:

Model 25910 – 24V/21A

Model 25920 – 24V/25A

Model 25900 – 36V/21A

Model 25890 – 36V/25A

Model 25930 – 48V/17A

These chargers are factory set to charge wet lead-acid batteries, but may be changed in the field to charge sealed lead-acid batteries. They utilize a microprocessor charge controller that optimizes battery life using Lester's most advanced software algorithm to date.

These chargers are made of heavy gauge steel with an acid-resistant polyester powder coated finish. Some of the standard features include undervoltage and overvoltage protection, an SCR protection circuit, and a maintenance mode for off-season battery maintenance. For a full specification list, click on the brochure link on the Lester Electrical Products page:

<http://www.lesterelectrical.com/products>

ISSA/INTERCLEAN® SHOW – LAS VEGAS

The ISSA/INTERCLEAN® 2005 show will be held in Las Vegas from October 19th through

October 21st. The ISSA/INTERCLEAN® exhibition is the largest event, featuring the newest technologies, equipment, products, and services available in the cleaning and maintenance industry.

More than 650 exhibitors will occupy approximately 600,000 square feet of exhibit space and more than 30 industry specific seminars will be offered over the four-day event. Lester Electrical will be one of the exhibiting companies for the trade show. We can be found at Booth #854, located near the Internet Café. We will have our new SCR Charger on display and will be available to answer any questions you may have on our products available for the floor care industry.

For more information on ISSA and the ISSA/Interclean show, visit <http://www.issa.com/>

SPECIALS & OVERSTOCKS

This month, Lester Electrical is offering six models from its overstock bin. Each charger has been tested prior to shipment to verify performance meets new charger specifications. If you have additional questions on any of these chargers, please contact a Sales Representative at (402) 477-8988 or at sales@lesterelectrical.com



Model 07710-03-USE, 36LC25-8ET 115VAC/60Hz with gray SB-50 plug. This is a refurbished portable ferroresonant charger with 36V/25A output. It comes with a 9-ft DC cord and a 6-ft AC cord. It also has a 0-30A analog ammeter on the front cover and standard Lester fuse assembly. Tested to new charger specifications prior to shipment, this is one of our more popular models and is only available with this plug at this price. Net Price: **\$159.75 ea.** Only one on hand at this price.



Model 07710-04-USE, 36LC25-8ET 115VAC/60Hz with SB-175 plug. This is a refurbished portable ferroresonant charger with 36V/25A output. It comes with a 9-ft DC cord and a 6-ft AC cord. It also has a 0-30A analog ammeter on the front cover and standard Lester fuse assembly. Tested to new charger specifications prior to shipment, this is one of our more popular models and is only available with this plug at this price. Net Price: **\$162.75 ea.** Only one on hand at this price.

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Model 09513-83-USE, 24LC40-8ET 120VAC/60Hz. This is a refurbished Lestronic II ferroresonant charger with 24V/40A output. This is intended to be a built-in unit (which requires an AC disconnect to reset). It comes with a 9-ft DC cord with SB-50 Red plug and a 6-ft AC cord. It also has a 0-50A analog ammeter on the front along with a standard Lester fuse assembly. Tested to new charger specifications prior to shipment. Net Price: **\$176.25 ea.** Only one on hand at this price.



Model 13110-84-USE, 24LC25-8ET 120VAC/60Hz. This is a refurbished Lestronic II ferroresonant charger with 24V/25A output intended for portable use. This comes with a 9-ft DC cord with SB-175 Red plug and a 6-ft AC cord. This charger will charge batteries from 180-305 Amp-hours (20-hr rate). This charger has been refurbished to like-new condition and is tested to new charger specifications prior to shipment. Net price: **\$176.25 ea.** No plug substitutions at this special price.

Model 15160-10, 24LC40-10ET 120VAC/60Hz. This charger is suitable for use in built-in applications with 305-450 Amp-

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hour batteries (20-hr rate). It comes with 14-inch DC output cord with no terminals or plug and a 5-ft. AC cord. Can be used as a replacement to Upright P/N 63944-010. Net Price: **\$150.00**. Only 3 left at this price.

Model 18350-08-USE, 24EL8-2ET This 24V, 8A charger is designed for powered wheelchair use but could be used in other similar applications with a new DC plug. This model has 2 LED charge status indicators along with a DC ammeter to show charge current. A switch sets the proper charge settings for either sealed or wet batteries. UL listed with 3 pin DC plug, suitable for Invacare or Sunrise/Quickie powered chairs. Used, tested with 1-year warranty. **\$60.00 net each**, while supply lasts.