



SALES NEWSLETTER

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72-volt Battery Chargers - Learn more about the battery chargers Lester Electrical offers for 72-volt systems.

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Overstock Chargers - A list of various battery chargers with reduced prices.

LAUNCH OF NEW WEBSITE

Lester Electrical's home on the Internet has a newly designed look. Unveiled on June 1st, the new website offers more content and easier navigation. Some of the features include a brief history of Lester Electrical, a listing of our manufacturing capabilities, a place to view recent news about Lester Electrical, how to contact us, current job openings, our upcoming trade show schedule, information on our product lines, and technical service information. Visit the revamped site at <http://www.lesterelectrical.com/>. New content will be added regularly, including a soon-to-be-released product manual database with search capability, so check back often for updates.

CONTINUATION OF SPECIAL PRICING

As a result of the strong interest shown in the battery chargers included in the last issue, we have extended pricing on several of the models. Pictures of these models, along with descriptions and pricing, can be seen on the Lester Electrical web site at <http://www.lesterelectrical.com/products/specials.htm>.

LIGHT DUTY MATERIAL HANDLING

The Lestronic II battery charger is available in 12-, 24-, 36-, and 48-volt models to help you meet your light duty material handling charging needs. The Lestronic II utilizes ferroresonant technology with a microprocessor-controlled timer to give you longer battery life and extended charger life. This rugged battery charger is fully automatic. Simply connect it to AC power and to the batteries, and it turns on automatically. The controller monitors charge of the batteries and when it determines they are completely charged, automatically turns off the charger. The Lestronic II can charge batteries up to 680 Ampere-Hours at charge rates of up to 75 amps. All models are UL listed. For more details on the Lestronic II line of material handling battery chargers, visit the product information page at <http://www.lesterelectrical.com/products/work.htm> and click on "Lestronic II Light Duty Material Handling Battery Charger".

72-VOLT BATTERY CHARGERS

People are sometimes surprised to hear that Lester Electrical makes 72-Volt battery chargers. In fact, Lester Electrical offers four different models of 72-Volt chargers.

The Model 16030 charger is our top of the line offering. It is a 72-volt, 40-amp charger that can be set for use on either flooded or sealed lead acid batteries. This charger runs on

208/240V, 50/60 Hz AC input and will charge 180-250 AH batteries at the 20-hour rate.

There are two operating modes of the Model 09113 battery charger. It has two AC receptacles on it to allow for different charging modes. For normal overnight charging, it is recommended to use only the 230-volt AC input. The 115-volt AC input should only be used in emergency situations and occasional charging when the vehicle is not in use and 230-volt input is not available. This charger has a 75-110 minute BCI rating and provides 72V, 16A DC output with 115V AC input and gives a 72V, 25A DC output when using the 230-volt AC input.

Model 09787 is similar to Model 09113; it comes with two AC receptacles and an AC-Select switch that can be adjusted for operation on either 115-volt or 230-volt AC input. For normal overnight charging, it is recommended to use only 230-volt AC input. Use of 115-volt AC input should be limited to emergency situations and occasional charging when the vehicle is not in use and 230-volt AC input is not available. This charger also has a 75-110 minute BCI rating and provides 72V, 25A DC output with the 230-volt AC input and will recharge normally discharged batteries in 8 hours. Severely discharged batteries may require 12 hours to be properly charged and equalized.

Finally, the Model 15610 is one of our most popular 72-Volt chargers. It provides 72V, 16A DC output and operates on 115V AC input. It is designed for smaller 72-volt applications and is rated for 180-250 AH batteries at the 18-hour rate.

If you would like more information on any of these chargers and how they may fit your application, contact a Lester Electrical Sales representative at (402) 477-8988 or at sales@lesterelectrical.com.

REBUILT TIMER KITS

In the last issue of the Sales Newsletter, we told you about the change in policy on rebuilt timers. Lester Electrical is still in the process of converting our electronic printed circuit boards from components utilizing leads to Surface Mount Technology (SMT). As mentioned in the last newsletter, the two designs are completely interchangeable. We are still allowing you to order rebuilt timer kits without the return of a timer that cannot be repaired, pending availability. The following rebuilt timers are still available for direct sale, while supplies last:

06357R, 06552R, 07810R, 09660R, 09662RB, 09664R, 09665R, 09764R, 09765R, 09768R, 09769R, 11820R, 11830R, 11995R, 12296R, 12420R, 12685R, 12955R, 12975R, 13235R, 13670R, 13730R, 13970R, 14255R, 14345R, 14385R, 14580R, 14930R, 15210R, 16385R, 18320R, 18665R, 19435R, 20585R

OVERSTOCK CHARGERS

This month, we are continuing special pricing on several of the models featured in the last issue of the Sales Newsletter. Those models can be found on the Lester Electrical website at <http://www.lesterelectrical.com/products/specials.htm>. In addition to the previously listed models, we have added the following battery chargers available at discounted pricing. To view a full-size picture of any of the chargers, click on the thumbnail.



11450-99, 36EL136-39MC, 480V, 60Hz

This single phase, 36V, 136A motive power charger is designed for 18-cell, 850-1000 AH wet batteries. It can be configured for 18-cell sealed batteries upon request. It has an SB-350 gray DC plug and is UL listed. May be private branded and is new with a 1-year warranty. Price: **\$750.00**. 1 only.



13990-50, 24LC20-6T16, 120V, 60Hz

This charger is designed to be built into a vehicle or Aerial Work Platform. It operates on 120V, 60Hz with a 24V, 20A start rate and a 6A finish. A 16-hour manual timer allows the user to adjust charge time and charge dead batteries. 4-ft DC leads with terminals and a custom AC receptacle are included with this charger. It is designed for wet batteries only and comes NEW with a 1-year warranty. Price: **\$85.00** while supplies lasts.



Model 17750-08-USE, 24EL5, 120V, 60Hz

This charger is a Lester Power-Cube 24V, 5A charger designed for wheelchair and scooter use. It is designed to charge sealed batteries and is completely automatic. Included is a circular DC connector suitable for use with Quickie and Invacare style vehicles. It is UL and cUL approved. This is a used charger that has been tested to original manufacturing specifications and comes with a 1-year warranty. Price: **\$35.00** while supplies last.



Model 20630-83, 24LC25-6ET, 230V, 50Hz

This 24V, 25A charger is designed to operate on 230V, 50Hz AC input. CE marked, this new charger will work in most parts of the world outside of North America. It includes a new IEC AC inlet and an 8-ft. DC cord terminated with an SB-50 Red connector. It may be private labeled and comes NEW with a 1-year warranty. Price: **\$125.00** while supplies last.



Model 21110-08, 48LC21-6ET, 115/230V, 50Hz

This built in charger was originally designed for Snorkel Aerial Work Platforms. With a switchable 115-230V 50Hz AC input, this charger works well in the UK and other parts of the world where these voltages and frequencies are present. It includes a vehicle lockout to disable equipment while charging and comes with 1-ft negative DC and 4-ft positive DC leads and IEC power inlet. For use on wet batteries only, this charger is NEW with a 1-year warranty. Price: **\$150.00** while supplies last.

If you have any questions on any of the products mentioned in this newsletter, or if you would like to place an order, contact a Lester Electrical sales representative at (402) 477-8988 or at sales@lesterelectrical.com